

# **Company Profile**

Air Independence GmbH is an international operating air carrier for executive and private charter flights with headquarters in Munich, Germany. The company was founded in 1999 and holds two air operator certificates for Germany (D-100 AOC) and Austria (A-124) which guarantee quality and profitability.

The fleet consists of three heavy-jets Bombardier Challenger 604 und one turboprop Hawker Beechcraft Kingair 350i. For us at Air Independence, aviation is the embodiment of great responsibility, but flying is our passion!

# Services

The service portfolio of Air Independence comprises from aircraft and flight brokerage and jet charter, to aircraft acquisition and management world-wide. Air Independence stands for highest quality and reliability to satisfy our customers on the long-term. The aircraft interior and cabin environment let you travel long distances comfortably. The seats can also be reconfigured into beds. Our heavy jets are Bombardier Challenger 604 for up to 12 passengers with a range of up to about 3500 NM or 6500 km.

By owning an aircraft, you can feel "home" while travelling. We take care of the rest without any hidden dues. Your specific preference of cabin configuration makes your journey more pleasant. Aircraft owners can choose between a German and an Austrian registration at Air Independence. However, if you have different travel requirements with a various number of fellow travelers, we can assist you as well. Communicating to hundreds of operators world-wide, we will find the right airplane which fits your needs.

90% of our customers are already international.

# **Costs of services**

Our competitive sales prices are strongly dependent on the distance and the total duration of the trip. Usually, the hourly rates (incl. all costs) are in the range of 5,000 to 10,000 Euro. Since the cost of fees and duties varies very much, each trip has to be individually considered.

### **References and export activities**

Your Charter, Air Charter Service, Trinity, Peremenia Jet 24, Capital Jet

EU, Russia, Africa, Hongkong. Percentage of export in turnover (ca.): 90%

### **Target Group**

VIP with flight travel needs, either direct or via broker VIP with interest in aircraft ownership Institutions with flight travel needs

# **Competitive advantages**

Very high dispatch reliability
Very high punctuality
Very high quality of personnel and aircraft

#### **Purpose of Visit in China**

We would like to meet potential charter brokers or travel agent partners in China. We are also interested in investors with interest in aircraft purchase of all kind, but have no experience in operation. Also, we would like to meet institutions with flight travel needs.

#### Air Independence GmbH

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### **Contact persons**

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Languages: German, English.

